



**YUROK TRIBE**  
REQUEST FOR QUALIFICATION  
Nutanix Cloud Infrastructure (NCI)

Yurok Tribe  
190 Klamath Blvd.  
Klamath, CA 95548

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Dear Prospective Bidder:

The Yurok Tribe (the “Tribe”) is seeking **bid proposals for a new Nutanix server.** Technical questions or requests for clarification shall be directed, in writing, to the email address below. The Tribe’s responses to a proposer’s question(s) will be provided via return email only to the proposer asking the question(s), and not shared with other respondents.

**RFQ Bid Response Representative:**

- Name: Springwind Marshall
- Company: Yurok Tribe
- Address: PO Box 1027
- City, State, Zip: Klamath, CA, 95548
- Telephone: (707) 445-2422 x.1925
- Email Address: smmarshall@yuroktribe.nsn.us

**1. General Information**

**Key Dates:**

The following table outlines the Tribe’s key dates and events in this RFQ process:

<u>Date</u>	<u>Event</u>
3/13/25	RFP is Available
3/13/25-4/10/25	Questions and Answer Period
4/10/25	Deadline for receipt of proposals to the Tribe’s Office
4/18/25	Selection completed/contract negotiations begin

**Proposal Submission Instructions:**

Submit a single electronic PDF file of your proposal to the representative no later than 5:00 pm (PT) on the deadline date.

**2. Rules Governing Proposals**

**Confidentiality:**

The content of all proposals will be kept confidential throughout the selection process and afterward. Copies of any proposal will not be shared with other respondents.



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**Late Submissions:**

Proposals not received prior to the date and time specified will not be considered and will be returned to the proposer unopened.

**Acceptance / Rejection of Submittal:**

The Tribe reserves the right to reject any or all responses to this RFP, to waive minor irregularities in any proposal or in the RFP procedures, and to accept any proposal presented which meets or exceeds these specifications and which is deemed to be in the best interests of the Tribe. However, the requirements for timelines shall not be waived.

**Proposal Evaluation:**

A committee of individuals representing the Tribe will perform the evaluation of all proposals. Following this evaluation process, the committee may elect to ask certain respondents to complete an oral interview before the committee. The purpose of the interview is to allow those further selected firms expansion and discussion of their written responses.

**Final Selection:**

The final selection of the successful respondent(s) is scheduled to be completed by **April 18, 2025**.

**Insurance Requirements:**

Include Proof of Insurance furnished by the respondent's carrier to guarantee the respondent is properly insured. The respondent, once awarded, must file with the Tribe certificates of insurance prior to the commencement of work as additionally insured with Liability Insurance, Comprehensive General Liability insurance, and Professional Liability insurance.

**3. Selection Criteria**

- Specialized experience, capabilities, and technical competence, which the organization may demonstrate with the organization's proposed approach and methodology to meet the project requirements.
- Specialized and qualified project team members with an extensive list of qualifications, education, and relevant experience for each.
- Resources committed to perform the work and the proportion of the time that the organization's staff would spend on the project, including time for specialized services, within the applicable time limits.

**4. Project Description**



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The Yurok Tribe is seeking a subscription for Nutanix Cloud Infrastructure (NCI) Pro that possesses the following specifications:

- Subscription, Nutanix Cloud Infrastructure (NCI) Pro  
Software License & Federal Production Software Support  
Service for 192 CPU Core  
Manufacturer Part #: SW-NCI-PRO-FP.
- NX-8155-G9 3 NODE 2X INTEL XEON-GOLD 6548Y+  
PROCESSOR (2.5 GHZ  
Manufacturer Part #: NX-8155-G9-6548Y+-CM
- 24/7 Federal Production Level HW Support for Nutanix HCI  
appliance Nutanix  
Manufacturer Part #: S-HW-FED-PRD
- TPM 2.0 Module Unprovisioned  
Manufacturer Part #: C-TPM-2.0-U-CM-2
- Service, NCI Cluster Deployment or Expansion - Starter  
Edition. For each Quantity Purchased, deployment is limited  
to 3 node and a single physical site.  
Manufacturer Part #: CNS-INF-A-SVC-DEP-STR

**Note for the Nutanix Build:**

"32GB Memory Module (5600MHz DDR5 RDM)  
Nutanix - C-MEM-32GB-5600-CM"  
QTY 48

"18TB, 3.5"" HDD  
Nutanix - C-HDD-18TB-EA-CM"  
QTY 18

"7.68 TB NVMe SSD  
Nutanix - C-NVM-7.68TB-B-CM"  
QTY 6

"12Gb/s Gen4 HBA  
Nutanix - C-HBA-3816-1N-A-CM"



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QTY 3

"LOM Module: Broadcom 10GbE, 2-port, Base-T NIC (BCM 57416)  
Nutanix - C-LOM-10G2D1BT-CM"

QTY 3

"No NIC selected  
Nutanix - C-NIC-NONE-CM"

QTY 3

"C13/C14, 10A, 4ft Power cord  
Nutanix - C-PWR-4FC13C14A-CM"

QTY 6

"Support Term in Months  
Nutanix - Support-Term"

QTY 36 months

## **5. Evaluation of Criteria**

The proposals will be evaluated based on the following criteria and point ranges:

<b>Evaluation Criteria</b>	<b>Points</b>
Proposed approach to scope of work	0-20
Qualification and experience of the individual(s) identified to work on this matter	0-20
The Offeror's qualification and experience with similar clients	0-20
Response from Reference	0-10
Cost	0-20
Native American preference	0-10
Veteran preference	0-10
Interview, if conducted	0-20
Met all proposal requirements in Request for Proposal	0-10
<b>Total:</b>	<b>0-140</b>